

Please answer both **Part 1** and **Part 2** below:

Part 1. For each of the two investment decisions below, check the option with which you are most comfortable.

Decision 1 - Choose between

- a. A sure gain of \$25,000
- b. A 25% chance of winning \$100,000 and a 75% chance of winning nothing.

Decision 2 - Choose between

- a. A sure loss of \$75,000
- b. A 75% chance of losing \$100,000 and a 25% chance of losing nothing.

Part 2. For each of the two investment decisions below, check the option with which you are most comfortable.

Decision 1 - Choose between

- c. A sure gain of \$250
- d. A 25% chance of winning \$1,000 and a 75% chance of winning nothing.

Decision 2 - Choose between

- c. A sure loss of \$750
- d. A 75% chance of losing \$1,000 and a 25% chance of losing nothing.

Please answer the following questions:

For your current investments, what has been your annual rate of return? _____

Have you been satisfied with that return? _____

If no, why not? _____

What percentage of your portfolio can you afford to lose or how much money can you afford to lose in any one year? _____

What action would you take if the market dropped 50% from its present value?

Regarding your finances, what, if anything, do you spend the most time thinking about?

Are there things in your financial life that you wish you had done differently?

Are you pleased with your ability to manage and shelter your income from taxes?

Are you pleased with the diversification and performance of your portfolio?

What is the best and worst investment decision you have ever made?

Best: _____

Worst: _____

Are there any investments that you will NOT sell for past performance, personal or social reasons?

Are there any investments that you will NOT buy for social reasons?